Sourcewell Contract 071321-CDW Effective: May 20, 2024

Staff Augmentation

		Mid-Level	Senior
Infrastructure Architects	\$170	\$180	\$195
Solutions Architects	\$175	\$195	\$215
Site Reliability Engineers	\$185	\$195	\$205
Network Administrators	\$100	\$115	\$125
Network Engineers	\$135	\$150	165
Network BAs/BSAs	\$130	\$135	\$140
Systems Administrators	\$115	\$130	\$145
Systems Engineers	\$140	\$155	\$170
Systems BAs/BSAs	\$135	\$145	\$155
Storage Engineers	\$165	\$160	\$195
Virtualization Engineers	\$135	\$155	\$180
Salesforce Administrators	\$125	\$155	\$185
Salesforce Engineers	\$175	\$195	\$215
Salesforce Developers	\$165	\$175	\$185
ServiceNow Administrators	\$155	\$165	\$175
ServiceNow Engineers	\$165	\$180	\$195
ServiceNow Developers	\$150	\$165	\$180
SolarWinds Engineers	\$165	\$180	\$205
AWS Engineers	\$185	\$205	\$225
AWS Developers	\$170	\$175	\$180
Azure Engineers	\$180	\$195	\$215
Azure Developers	\$135	\$145	\$160
GCP Engineers	\$200	\$235	\$265
GCP Developers	\$200	\$235	\$265
Front-end Developers	\$165	\$170	\$175
Back-end Developers	\$170	\$180	\$185
Scala Developers	\$200	\$215	\$225
Project Managers	\$135	\$150	\$165
Scrum Masters	\$165	\$180	\$195
DevOps Engineers	\$165	\$175	\$190
Software Development Engineer in Test	\$170	\$180	\$195
InfoSec Analysts	\$145	\$160	\$175
Quality Assurance Analysts	\$140	\$150	\$160
Quality Assurance Engineers	\$140	\$150	\$160

Please see Attachment_CDWG Staff Aug Roles Description for more information

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Professional Services

Role	Bill Rate (USD)
Associate Consulting Engineer	\$183.75
Consulting Engineer	\$225.75
Senior Consulting Engineer	\$236.25
Technical Lead / Principal Consulting Engineer	\$267.75
Enterprise Consulting Architect	\$267.75
Business Consulting Analyst	\$257.25
Project Administrator	\$173.25
Project Manager	\$220.50
Senior Project Manager	\$225.75
Enterprise Project Manager, PMO Lead	\$241.50
Program Manager	\$241.50
Technical Architect	\$367.50

^{*}Bill rates represent not to exceed pricing. These rates are subject to 5% annual escalation, on the anniversary date of contract effective date.

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Security	(Cyber	& Ph	ysical)
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Cloud	Bill Rate (USD)
Consultant	\$249.38
Manager	\$274.31
Sr. Consultant	\$299.25
Sr. Manager	\$299.25
Director	\$374.06

Cyber-Privacy-Threat Intelligence	Bill Rate (USD)
Associate Consultant	\$179.55
Consultant	\$229.43
Sr. Consultant	\$249.38
Manager	\$259.35
Sr. Manager	\$274.31
Principal Consultant	\$279.30
Technical Lead	\$279.30
Director	\$324.19
Managing Director	\$399.00

IAM and Ops, Advisory & Programs (SOAP)	Bill Rate (USD)
Associate Consultant	\$164.59
Sr. Associate Consultant	\$184.54
Consultant	\$229.43
Sr. Consultant	\$249.38
Managing Consultant	\$259.35
Manager	\$259.35
Architect	\$269.33
Sr. Manager	\$274.31
Principal Consultant	\$279.30
Director	\$324.19
Managing Director	\$399.00

Incident Response	Bill Rate (USD)
Incident Response-All roles	\$423.94

Infrastructure-Physical	Bill Rate (USD)
Associate Consultant	\$179.55
Consultant	\$229.43
Sr. Consultant	\$254.36
Enterprise Atchitect	\$279.30
Principal Consultant	\$279.30
Technical Lead	\$279.30

Risk Consulting (RC)	Bill Rate (USD)
Associate Consultant	\$119.70

Sr. Associate Consultant	\$134.66
Consultant-Finance	\$144.64
Sr. Consultant-Finance	\$149.63
Consultant-IT	\$154.61
Sr. Consultant-IT	\$159.60
Manager	\$169.58
Sr. Manager	\$179.55
Director	\$184.54
Managing Director	\$199.50

Technology Integration (Splunk & IAM)	Bill Rate (USD)
Solution Architect (Delivery)	\$314.21

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ServiceNow Solutions

Role	Bill Rate (USD)
ServiceNow Engagement Manager	\$223.65
ServiceNow Program Manager	\$232.05
ServiceNow Advisory Services	\$245.70
ServiecNow Principal Consultant	\$289.80
ServiceNow Organizational Change Management Consultant	\$289.80
ServiceNow Integration Expert	\$236.25
ServiceNow Quality Assurance Expert	\$196.35
ServiceNow Solution Architect	\$236.25
ServiceNow Technical Consultant	\$210.00
ServiceNow Trainer	\$236.25

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Digital Velocity Solutions

Role	Bill Rate (USD)
F-CTO	\$341.25
Practice Director	\$341.25
Digital Strategy Consultant	\$309.75
Principal Consultant - Cloud	\$309.75
Hybrid Cloud Architect	\$262.50
Hybrid Cloud Engineer	\$236.25
Principal Consultant - DataOps	\$309.75
DataOps Architect	\$262.50
DataOps Engineer	\$236.25
Principal Consultant - SW	\$309.75
SW Architect	\$262.50
SW Engineer	\$225.75
Principal Consultant - SDI	\$309.75
Solutions Architect	\$262.50
Solutions Engineer	\$236.25
Digital Product Strategist	\$262.50
Enterprise Program Manager	\$236.25
Sr Technical Project Manager	\$231.00
Technical Project Manager	\$215.25
Sr. Agile Project Manager	\$236.25
Agile Project Manager	\$225.75

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Managed Services Gold Level Support for Customer Devices	
APPLICATIONS	
Microsoft System Center Configuration Manager (SCCM) - Gold	
Microsoft Active Directory - Small Environment 2-10 DCs - Gold	

APPLICATIONS	Bill Rate (USD)
Microsoft System Center Configuration Manager (SCCM) - Gold	\$543.38
Microsoft Active Directory - Small Environment 2-10 DCs - Gold	\$572.36
DHCP Support add to MS AD above	\$163.74
Microsoft Active Directory - Medium Environment 11-20 DCs - Gold	\$869.40
Microsoft Active Directory - Large Environment 21+ DCs - Gold	\$1,666.35
Microsoft Active Directory Federation Services (ADFS) - Gold	\$782.46
Mimix/iTERA for iSeries - Gold (Priced PER "a" and "b" side)	\$217.35

BACKUP	Bill Rate (USD)
IBM Tivoli Storage Manager Gold	\$2,173.50
Commvault RMS Backup Environment SM: 1-250 VMs - Gold	\$1,195.43
Cohesity RMS SM: 1-250 VMs - Gold	\$1,195.43
Commvault RMS Backup Environment Med: 251-600 VMs - Gold	\$1,738.80
Commvault RMS Backup Environment Lrg: 601-1000 VMs - Gold	\$2,173.50
Commvault RMS Backup Environment XL: 1000+ VMs - Gold	\$2,753.10
Veeam RMS SM: 1-250 VMs - Gold	\$1,195.43
Veeam RMS Med: 251-600 VMs - Gold	\$1,738.80
Veeam RMS Lrg: 601-1000 VMs - Gold	\$2,173.50
Veeam RMS XL: 1000+ VMs - Gold	\$2,753.10
EMC Avamar RMS SM: 1-250 VMs - Gold	\$1,195.43
EMC Avamar RMS Med: 251-600 VMs - Gold	\$1,738.80
EMC Avamar RMS Lrg: 601-1000 VMs - Gold	\$2,173.50
EMC Avamar RMS XL: 1000 VMs - Gold	\$2,753.10
EMC Data Domain - Gold	\$2,173.50
Microsoft System Center DPM - SM <100 - Gold	\$1,738.80
Microsoft System Center DPM - Med 100 - 500 - Gold	\$2,173.50
Microsoft System Center DPM - Lrg >500 Gold	\$2,753.10
Microsoft System Center DPM - XL - Gold	\$3,477.60

CITI	IX Bill Rate (USD)
Citrix - Per Licensed User - Gold	\$17.39

	CONVERGED INFRASTRUCTURE	Bill Rate (USD)
Cisco UCS - Gold		\$340.52

DATABASES	Bill Rate (USD)
Microsoft SQL - Gold	\$869.40
MySQL- Gold	\$869.40
Oracle - Gold	\$869.40

HYPERCONVERGED INFRASTRUCTURE	Bill Rate (USD)
Cisco HyperFlex Edge Node Mangement - Gold	\$275.31
Cisco HyperFlex Node Mangement - Gold	\$275.31
Nutanix Node Management - Gold	\$275.31
vSAN Node Management - Gold	\$260.82

NETWORK	Bill Rate (USD)
Silver Peak SD-WAN - Gold	\$69.05
Aruba Wireless Controller/Conductor - Gold	\$65.21
Aruba Wireless Access Points - Gold	\$2.90
Cisco Mobility Services Engine – Gold	\$50.72
Cisco Prime Infrastructure Manager - Gold	\$50.72

Cisco Switch: Access/Stacked Switch (No Module Capability) - Gold	\$28.98
Cisco Switch: Access w/ Module Capability (including Supervisor) - Gold	\$28.98
Cisco Switch: Core (no Module Capability) - Gold	\$66.65
Cisco Switch: Core w/ Module Capability (including Supervisor) - Gold	\$66.65
Cisco Switch: Module - Gold	\$14.49
Cisco Router - Gold	\$50.72
Cisco iWAN - Gold	\$50.72
Cisco WAAS/WAVE - Gold	\$37.67
Cisco Wireless Controller - Gold	\$65.21
Cisco Wireless Access Points - Gold	\$2.90
Cisco SD-WAN - Gold	\$81.14
Cradlepoint Flex - Gold	\$28.98
Cradlepoint Enterprise - Gold	\$44.92
F5: BIG-IP - Gold	\$75.35
F5: Local Traffic Manager (LTM) - Gold	\$218.80
F5: Advance Firewall Manager (AFM) - Gold	\$182.57
F5: BIG-IP DNS - Gold	\$181.13
Riverbed Steelhead - Gold	\$18.84
Cisco Application Centric Infrastructure (ACI) - per switch - Gold	\$73.90
Meraki MR Wireless Access Points - Gold	\$2.90
Meraki MV Wireless Camera - Gold	\$3.62
Meraki MG Cellular Gateway - Gold	\$3.62 \$14.49
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Meraki MS Switch - Gold	\$14.49
Meraki MX Security Appliance - Gold	\$23.18
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OPERATING SYSTEMS	Bill Rate (USD)
Windows O/S - Gold	\$81.51
Linux O/S (Red Hat/ SUSE) - Gold	\$163.74
AIX O/S - Gold	\$310.09
IBM System I - Gold	\$1,304.10
SECURITY	Bill Rate (USD)
Cisco ASA - Gold	Bill Rate (USD) \$588.29
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold	\$588.29
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support)	
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold	\$588.29 \$328.92
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support)	\$588.29 \$328.92 \$644.81
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold	\$588.29 \$328.92 \$644.81 \$549.17
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support)	\$588.29 \$328.92 \$644.81
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold	\$588.29 \$328.92 \$644.81 \$549.17
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold	\$588.29 \$328.92 \$644.81 \$549.17
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager – Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager – Gold Fortinet Firewall w FortiManager – Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall w FortiManager - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$549.17 \$266.62
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$549.17 \$266.62 \$81.14
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager – Gold Fortinet FortiManager – Gold Fortinet FortiManager – Gold Cisco Umbrella - Gold (Per User)	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$549.17 \$266.62 \$81.14 \$0.88
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall w FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Cisco Umbrella - Gold (Per User)	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$549.17 \$266.62 \$81.14 \$0.88
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall w FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Cisco Umbrella - Gold (Per User) SERVER VIRTUALIZATION (HYPERVISOR)	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$549.17 \$266.62 \$81.14 \$0.88 Bill Rate (USD) \$210.11
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall w FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Cisco Umbrella - Gold (Per User) SERVER VIRTUALIZATION (HYPERVISOR) VMware ESXi - Gold Nutanix AHV - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$549.17 \$266.62 \$81.14 \$0.88 Bill Rate (USD) \$210.11
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall w FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Cisco Umbrella - Gold (Per User) SERVER VIRTUALIZATION (HYPERVISOR)	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$549.17 \$266.62 \$81.14 \$0.88 Bill Rate (USD) \$210.11
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall w FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Cisco Umbrella - Gold (Per User) SERVER VIRTUALIZATION (HYPERVISOR) VMware ESXi - Gold Nutanix AHV - Gold Microsoft Hyper-V - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$549.17 \$266.62 \$81.14 \$0.88 Bill Rate (USD) \$210.11 \$210.11
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall w FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Cisco Umbrella - Gold (Per User) SERVER VIRTUALIZATION (HYPERVISOR) VMware ESXi - Gold Nutanix AHV - Gold Microsoft Hyper-V - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$266.62 \$81.14 \$0.88 Bill Rate (USD) \$210.11 \$210.11 \$210.11
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall wo Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall wo FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Cisco Umbrella - Gold (Per User) SERVER VIRTUALIZATION (HYPERVISOR) VMware ESXi - Gold Nutanix AHV - Gold Microsoft Hyper-V - Gold STORAGE Controller: IBM Storage Virtualization (priced per controller) - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$266.62 \$81.14 \$0.88 Bill Rate (USD) \$210.11 \$210.11 \$210.11
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall wo FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Cisco Umbrella - Gold (Per User) SERVER VIRTUALIZATION (HYPERVISOR) VMware ESXi - Gold Nutanix AHV - Gold Microsoft Hyper-V - Gold STORAGE Controller: IBM Storage Virtualization (priced per controller) - Gold Storage: Disk per 1 TB Raw [For first 100 TB] - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$266.62 \$81.14 \$0.88 Bill Rate (USD) \$210.11 \$210.11 \$210.11 \$210.11 \$1,086.75 \$17.39
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall w Panorama - Gold Palo Alto Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall wo FortiManager - Gold Fortinet FortiAnalyzer - Gold Fortinet FortiAnalyzer - Gold Cisco Umbrella - Gold (Per User) SERVER VIRTUALIZATION (HYPERVISOR) VMware ESXi - Gold Nutanix AHV - Gold Microsoft Hyper-V - Gold STORAGE Controller: IBM Storage Virtualization (priced per controller) - Gold Storage: Disk per 1 TB Raw [For first 100 TB] - Gold Storage: Disk per 1 TB Raw [For TBs over 100 TB] - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$266.62 \$81.14 \$0.88 Bill Rate (USD) \$210.11 \$210.11 \$210.11 \$210.11 \$210.11 \$210.39 \$1,086.75 \$17.39 \$2.32
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall we Panorama - Gold Palo Alto Firewall we Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall we FortiManager - Gold Fortinet Firewall we FortiManager - Gold Fortinet Firewall we FortiManager - Gold Fortinet FortiManager - Gold Cisco Umbrella - Gold (Per User) SERVER VIRTUALIZATION (HYPERVISOR) VMware ESXi - Gold Nutanix AHV - Gold Microsoft Hyper-V - Gold STORAGE Controller: IBM Storage Virtualization (priced per controller) - Gold Storage: Disk per 1 TB Raw [For first 100 TB] - Gold Storage: Disk per 1 TB Raw [For TBs over 100 TB] - Gold SAN Switch - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$266.62 \$81.14 \$0.88 Bill Rate (USD) \$210.11 \$210.11 \$210.11 \$210.11 \$210.11 \$210.11
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall wo Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall wo FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Cisco Umbrella - Gold (Per User) SERVER VIRTUALIZATION (HYPERVISOR) VMware ESXi - Gold Nutanix AHV - Gold Microsoft Hyper-V - Gold STORAGE Controller: IBM Storage Virtualization (priced per controller) - Gold Storage: Disk per 1 TB Raw (For first 100 TB] - Gold Storage: Disk per 1 TB Raw (For TBs over 100 TB] - Gold Controller: NetApp (Priced per controller) - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$266.62 \$81.14 \$0.88 Bill Rate (USD) \$210.11 \$210.11 \$210.11 \$210.11 \$210.11 \$210.11
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall wo Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall wo FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Cisco Umbrella - Gold (Per User) SERVER VIRTUALIZATION (HYPERVISOR) VMware ESXi - Gold Nutanix AHV - Gold Microsoft Hyper-V - Gold STORAGE Controller: IBM Storage Virtualization (priced per controller) - Gold Storage: Disk per 1 TB Raw (For first 100 TB) - Gold Storage: Disk per 1 TB Raw (For TBs over 100 TB) - Gold Controller: NetApp (Priced per controller) - Gold Controller: NetApp (Priced per controller) - Gold Controller: EMC (Priced per controller) - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$266.62 \$81.14 \$0.88 Bill Rate (USD) \$210.11 \$210.11 \$210.11 \$210.11 \$210.11 \$210.11 \$210.11 \$210.11
Cisco ASA - Gold Cisco Firepower Services (Per Sensor) - Gold (Includes Firepower Management Center (FMC) support) Cisco Firepower Threat Defense - Gold (Includes Firepower Management Center (FMC) support) Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall wo Panorama - Gold Palo Alto Firewall wo Panorama - Gold Cisco Identity Services Engine (ISE) - Gold Fortinet Firewall wo FortiManager - Gold Fortinet Firewall wo FortiManager - Gold Fortinet FortiManager - Gold Fortinet FortiManager - Gold Cisco Umbrella - Gold (Per User) SERVER VIRTUALIZATION (HYPERVISOR) VMware ESXi - Gold Nutanix AHV - Gold Microsoft Hyper-V - Gold STORAGE Controller: IBM Storage Virtualization (priced per controller) - Gold Storage: Disk per 1 TB Raw (For first 100 TB] - Gold Storage: Disk per 1 TB Raw (For TBs over 100 TB] - Gold Controller: NetApp (Priced per controller) - Gold	\$588.29 \$328.92 \$644.81 \$549.17 \$549.17 \$266.62 \$539.56 \$549.17 \$266.62 \$81.14 \$0.88 Bill Rate (USD) \$210.11 \$210.11 \$210.11 \$210.11 \$210.11 \$210.11
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Call Control: Cisco CUCM/IM&P Server - Gold	¢ E42 20
(Includes IM&P / Presence nodes.)	\$543.38
Call Control: Cisco Unity Connection (UCONN) - Gold	\$398.48
Call Control: Cisco Voice Gateway - Gold	\$72.45
Call Control: Cisco Business Edition 6000 Lifeline - Gold	\$811.01
Call Control: Cisco Attendant Console (CUxAC) - Gold	\$543.38
Call Control: VistaPoint Attendant Console - Gold	\$543.38
Call Control: Cisco Call Manager Express - Gold	\$181.13
Call Control: Cisco Unified Border Element (CUBE) - Gold	\$181.13
Call Control: Cisco Prime License Manager (ELM/PLM) - Gold	\$144.90
Call Control: Cisco Prime Collaboration Deployment - Gold	\$144.90
911: Cisco Emergency Responder (CER) - Gold	\$398.48
Voice Mail: Cisco Unity Express - Gold	\$181.13
Notification: InformaCast from Singlewire - Gold	\$398.48
Call Experience Testing - 2CPH - Gold	\$495.71
Included Up to 10 MACD Incidents - Monthly	
(If you choose to have CDW perform your MACD activity, the first 10 MACDs are included in the monthly cost. Customer must submit MACDs on CDW's standard MACD form. MACDs beyond 10 per month are available in the blocks of 10 for 350 per block. This service is available Monday to Friday from 7 am to 7 pm CDW.)	\$0.00

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UC CONTACT CENTER	Bill Rate (USD)
Contact Center: Exony Virtual Integration Manager (VIM) - Gold	\$472.50
Contact Center: Unified Contact Center Enterprise Server (UCCE) - Gold	
(Includes: CVP Call Server, CVP Reporting Server, CVP VXML Server, Call Server, Data Server. Administration	\$456.44
Server (AW-HDS-DDS), Historical Data Server (HDS), Client Administrative WorkStation (Client AW), Central	
Controller, Dialer, Logger, CUIC, Rogger and Peripheral Gateway (PG).)	
Contact Center: Cisco / Calabrio Quality Management (QM) - Gold	\$456.44
Contact Center: Cisco / Calabrio Workforce Management (WFM) - Gold	\$405.72
Contact Center: Virtualized Voice Browser (VVB) - Gold	\$108.68
Contact Center: UCC Express (UCCX) / Finesse - Gold	
	\$456.44
(Contact Center Express, Cisco Finesse or IPIVR/VRU)	
Contact Center: Cisco Unified Intelligence Center - Gold	\$454.17
Contact Center: SocialMiner - Gold	\$456.44
Contact Center: 2Ring Dashboards and Wallboards - Gold	\$456.44
Contact Center: Email Interaction Manager (EIM/WIM/CIM) - Gold	\$456.44
Contact Center: Enterprise Chat and Email (ECE) - Gold	\$456.44
Contact Center: eGain Analytics - Gold	\$405.72
Contact Center: ESNA Cloudlink - Gold	\$144.90
CVP: CVP Operations Console - Gold	\$405.72
CVP: SIP Proxy (CUSP) - Gold	\$202.76
CVP: Ingress Gateway - Gold	\$108.68
CVP: VXML Gateway - Gold	\$108.68
Bucher and Suter (Connector for Salesforce.com) - Gold	\$144.90

UC VIDEO	Bill Rate (USD)
Cisco WebEx Meetings Server (CWMS) - Gold	\$398.48
Cisco WebEx Cloud Connected Audio - Gold	\$446.05
Cisco Meeting Place Express - Gold	\$398.48
UC Video: Cisco Meeting Server (CMS) - Gold	\$217.35
UC Video: Cisco Meeting Manager (CMM) - Gold	\$217.35
UC Video: Cisco Telepresense Content Server - Gold	\$398.48
UC Video: Expressway-C / Expressway-E - Gold	\$217.35
UC Video: Telepresense Management Suite (TMS) - Gold	\$543.38
Cisco Webex Hybrid Directory Connector - Gold	\$217.35
UC Video: PEXIP Infinity / Infinity Connect Management Node - Gold	\$217.35
UC Video: PEXIP Infinity / Infinity Connect Conferencing Node - Gold	\$217.35
UC Video: MSE Chassis - Gold	\$144.90
UC Video: MCU MSE Blade - Gold	\$108.68
UC Video: Gateway (GW) MSE Blade - Gold	\$108.68
UC Video: Endpoint Management - Gold	\$72.45

UC Video: Telepresense Server Blade - Gold	\$108.68
UC Video: Telepresense MCU - Gold	\$108.68

AWS and AZURE Basic / Essential / Premium Support	Monthly Price
*Basic Service - \$0K to \$10K	As Invoiced
*Basic Service - \$10K to \$250K	As Invoiced
*Basic Service - \$250K+	As Invoiced
Essential Service - \$0K to \$35K	As Invoiced
Essential Service - \$35K to \$75K	As Invoiced
Essential Service - \$75K+	As Invoiced
Premium Service - \$0K to \$100K	As Invoiced
Premium Service - \$100K to \$250K	As Invoiced
Premium Service - \$250K+	As Invoiced
*Fees are based on a percentage of customer's actual consumption of AWS / Azure services.	
**If CDW is billing the customer for Basic comsumption, no pricing uplift is applied.	

Additional Services	Monthly Price
End User Help Desk Support	Custom Quote
Exchange and SharePoint Support	Custom Quote
Security Incident and Event Management (SIEM)	Custom Quote
Data Protection and Retention Services	Custom Quote
ServiceNow Ticket Integration and Management	Custom Quote

Time and Materials Support Out of Scope Services	Bill Rate (USD)
Managed Services Engineering and Consulting	\$210.00

Pricing Notes:

Recurring Services - Monthly Minimum Fees

Managed Customer Devices
Gold Level Support = \$1,000.00 per Month
AWS / Azure Support
Basic = \$49.00 per Month
Essential = \$400.00 per Month
Premium = \$2,500.00 per Month

Time and Materials Support - Additional Terms

Unschedule after hours support is 2X hourly rate with a 2 hour minimum

^{*}Bill rates represent not to exceed pricing. These rates are subject to 5% annual escalation, on the anniversary date of contract effective date.

Sourcewell Contract 071321-CDW

Effective: May 20, 2024

Amplified Solutions

Service Name	Description	Discount
Google for Education (GFE) Audit - K12	A Google for Education Audit provides an in-depth review of your G Suite domain by industry experts against EDU best practices. All services and settings are analyzed; any not set up to best practices are documented and recommendations are given on how to implement them for your school. For full description - see http://www.amplifiedit.com/gfe-audit Google for Education (GFE) Audit to include: Full and in-depth review of your GFE domain Detailed GFE Audit report listing findings, recommendations and guides	3.00%
Google for Education (GFE) Audit - Higher Ed	GFE training/overview session with Amplified IT Consultants A Google for Education Audit provides an in-depth review of your G Suite domain by industry experts against EDU best practices. All services and settings are analyzed; any not set up to best practices are documented and recommendations are given on how to implement them for your school. For full description - see http://www.amplifiedit.com/gfe-audit Google for Education (GFE) Audit to include: Full and in-depth review of your GFE domain Detailed GFE Audit report listing findings, recommendations and guides GFE training/overview session with Amplified IT Consultants	3.00%
Google for Education (GFE) KickStart Package	A Google for Education KickStart Package provides the tailored configuration for your school of every setting in your G Suite admin console in order to ensure that your domain is set up with EDU best practices from day one along with GFE Support to ensure you have technical guidance and consultancy on hand. For full description - see https://www.amplifiedit.com/gfekickstart Google for Education (GFE) KickStart Package to include: Fully configured GFE domain Tailored GFE Configuration Guide listing best practices GFE training/overview session with Amplified IT Consultants GFE Support - On Demand Support / Guidance / Consultancy / Training	3.00%
Google for Education (GFE) Support - Support Hours	Amplified IT offers enterprise level support for Google for Education. We expand on Google's basic break fix support service by offering access to EDU-focused support specialists who offer proactive assistance. This service provides your school access to every team at Amplified IT, which expands your support to include consultancy, migration, provisioning, and training For full description - see https://www.amplifiedit.com/gfe-support Google For Education (GFE) Support GFE Support - On Demand Support / Guidance / Consultancy / Training Ad Hoc or purchased in 10, 20, or 40 hour blocks	3.00%
Google for Education (GFE) Support - 20 Support Hours	Expiry 1 year from invoice date Amplified IT offers enterprise level support for Google for Education. We expand on Google's basic break fix support service by offering access to EDU-focused support specialists who offer proactive assistance. This service provides your school access to every team at Amplified IT, which expands your support to include consultancy, migration, provisioning, and training For full description - see https://www.amplifiedit.com/gfe-support Google For Education (GFE) Support On Demand Support / Guidance / Consultancy / Training Expiry 1 year from invoice date	3.00%
Google for Education (GFE) Support - 40 Support Hours	Amplified IT offers enterprise level support for Google for Education. We expand on Google's basic break fix support service by offering access to EDU-focused support specialists who offer proactive assistance. This service provides your school access to every team at Amplified IT, which expands your support to include consultancy, migration, provisioning, and training For full description - see https://www.amplifiedit.com/gfe-support Google For Education (GFE) Support 40 hours GFE Support - On Demand Support / Guidance / Consultancy / Training Expiry 1 year from invoice date	3.00%

Amplified IT offers enterprise level support for Google for Education. We expand on Google's basic break fix support service by offering access to EDU-focused support specialists who offer proactive assistance. This service provides your school access to every team at Amplified IT, which expands your support to include consultancy, migration, provisioning, and training For full description - see https://www.amplifiedit.com/gfe-support Google For Education (GFE) Support Expiry 1 year from invoice date	3.00%
The Google for Education Technical Collaborative is a membership-only community of education technology specialists from across North America who share insights and practices.	3.00%
Google for Education Training/Consultancy Full Day Onsite (including Expenses) Our custom onsite Consultancy services are designed to ease G Suite management, provide lessons learned and ensure best practices are in place through knowledge transfer and enablement.	3.00%
A Google for Education Chrome Check-up digs deep into your current Chrome User, Device and Management configuration. Our industry experts will analyze all Chrome related Admin Console settings and your Chrome device data to ensure you are optimized for success and ready for the future! For full description - https://www.amplifiedit.com/chromecheckup/ Google for Education (GFE) Chrome Check-up to include: In-depth review of your G Suite Chrome settings and devices. Results of Check-up and Analysis. Hour and a half Review Meeting with Amplified IT consultants	3.00%
The Amplified Admin Level 1 Certification training will guide your IT staff through educational best practices and G Suite Admin console skills and techniques. This fundamentals course covers Admin Console basics and key settings configurations for the educational use of G Suite. (This is per Seat Pricing)	3.00%
The Amplified Admin Level 2 Certification training is our advanced-level G Suite Admin course and requires an Amplified Admin Level 1 certification to validate fundamental knowledge of the G Suite environment. This course will build on the basics learned in Level 1 to address more complex settings, topics, and advanced best practices as it applies to education. (This is per Seat Pricing)	3.00%
The Amplified Admin Security Specialist Certification for those G Suite Admins who are looking for advanced-level, security-specific training. This certification training builds on the foundational and advanced Amplified Admin Level 1 and 2 courses, providing a comprehensive understanding of cybersecurity risk factors facing EDU leaders and how to appropriately mitigate through setting configurations. (This is per Seat Pricing)	3.00%
This bundle contains access to the Amplified Admin Level 1 Certification - Live Instructed, Amplified Admin Level 2 Certification - Live Instructed, and Amplified Admin Security Specialist - Self-Paced courses in addition to videos, transcripts, and slides. Access to an EDU Workspace Admin console is required for this course. (This is per Seat Pricing)	3.00%
Gopher products enable schools to better manage their Google users, groups, chrome devices, and polices at scale. This discount applies to a la carte and bundle packages of Gopher applications.	3.00%
Little SIS gives schools ability to manage Google Classroom at scale. Features include delegated administration, student and class performance analysis, usage reporting, student work review as well as administrative tasks like adding, deleting and archiving of classes.	3.00%
	fix support service by offering access to EDU-focused support specialists who offer proactive assistance. This service provides your school access to every team at Amplified IT, which expands your support to include consultancy, migration, provisioning, and training For full description - see https://www.amplifiedit.com/gfe-support Google For Education (GFE) Support Expiry 1 year from invoice date The Google for Education Technical Collaborative is a membership-only community of education technology specialists from across North America who share insights and practices. Google for Education Training/Consultancy Full Day Onsite (including Expenses) Our custom onsite Consultancy services are designed to ease G Suite management, provide lessons learned and ensure best practices are in place through knowledge transfer and enablement. A Google for Education Chrome Check-up digs deep into your current Chrome User, Device and Management configuration. Our industry experts will analyze all Chrome related Admin Console settings and your Chrome device data to ensure you are optimized for success and ready for the future! For full description - https://www.amplifiedit.com/chromecheckup/ Google for Education (GFE) Chrome Check-up to include: In-depth review of your G Suite Chrome settings and devices. Results of Check-up and Analysis. Hour and a half Review Meeting with Amplified IT consultants The Amplified Admin Level 1 Certification training will guide your IT staff through educational best practices and G Suite Admin console skills and techniques. This fundamentals course covers Admin Console basics and key settings configurations for the educational use of G Suite. (This is per Seat Pricing) The Amplified Admin Level 1 Certification training is our advanced-level G Suite Admin course and requires an Amplified Admin Level 1 certification to validate fundamental knowledge of the G Suite environment. This course will build on the basics learned in Level 1 to address more complex settings, topics, and advance

MSRP can be found at https://www.amplifiedit.com/MSRP